



# Managing Matters

## **Everything DiSC® Management**

This is the first course in the Common Management Issues series and must be completed before any others. Everything DiSC Management uses online pre-work and engaging facilitation with contemporary video to create a personalized learning experience. Using DiSC, a simple and intuitive learning model, participants recognize and understand the styles of the people with whom they work. The result is managers who adapt their styles to communicate with each other and manage more effectively.

## **Part 1**

Course Objectives:

- Discover your DiSC Management Style by completing an online assessment sent to you by course facilitator
- Recognize the DiSC styles of people with whom you work
- Identify strengths and challenges when directing and delegating

Course Content:

1. Introduction to DiSC
2. Your DiSC Management Style
3. Determining the DiSC style of others
4. Directing and Delegating

Delivery Format

- Online pre-work
- Mini lecture
- Participant handouts
- Individual, partner and small group activities
- Large group exercises and discussion
- Contemporary video clips

[View sample profile](#)

## **Part 2**

Course Objectives:

- Discover how your DiSC style affects the motivation of others and how to adapt
- Learn about your natural style of developing others and how to accommodate other style preferences using DiSC
- Learn how to modify your approach to meet the needs and preferences of *your* manager

Course Content:

1. Motivation
2. Developing Others
3. Working with Your Manager

Delivery Format (same as Part 1)